MANAGEMENT REPORT

## **Income statement**

## FOR THE YEAR ENDED 31 DECEMBER 2021

INCOME STATEMENT				
IN €				€ 000
			1 Jan. to 31 Dec. 21	1 Jan. to 31 Dec. 20
1. Interest income from			940,668,072.39	958,386
a) Lending and money market operations		893,614,994.79		916,363
of which: negative interest on financial assets	5,623,228.41			3,221
b) Fixed-income securities and government debt register claims		47,053,077.60		42,023
2. Interest expenses			541,705,127.45	612,036
of which: positive interest on financial liabilities	49,762,630.51			18,712
3. Current income from			3,570,301.41	1,419
a) Shares and other non-fixed income securities		0.00		0
b) Participating interests and shares in cooperatives		2,470,301.41		519
c) Investments in affiliated companies		1,100,000.00		900
4. Income from profit-pooling, profit transfer or partial profit transfer agreements			69,318.18	31
5. Commission received			12,047,082.52	13,007
6. Commission paid			142,199,744.88	122,471
7. Other operating income			2,859,374.74	2,561
8. General administrative expenses			126,728,884.40	118,172
a) Personnel expenses		63,043,536.17		58,002
aa) Wages and salaries	53,161,157.45			47,123
ab) Social security contributions and cost of pensions and other benefits	9,882,378.72			10,879
of which: for pensions € 1,978,350.70				3,334
b) Other administrative expenses		63,685,348.23		60,170
9. Depreciation, amortisation and write-downs of intangible and tangible assets			6,210,664.26	10,213
10. Other operating expenses			6,122,129.55	6,157
11. Write-downs on and valuation allowances of loans and advances and specific				
securities, as well as additions to loan loss provisions			27,017,864.95	10,603
12. Depreciation, amortisation and write-downs of participating interests, shares				
in affiliated companies and securities treated as fixed assets			0.00	412
13. Income from reversals of write-downs on participating interests, shares				
in affiliated companies and securities treated as fixed assets			3,493,197.43	0
14. Results from ordinary business activities			112,722,931.18	95,340
15. Taxes on revenue and income			53,652,421.33	37,639
16. Allocation to fund for general banking risks			0.00	20,000
17. Net income			59,070,509.85	37,701
18. Retained earnings brought forward from previous year			33,037,128.68	24,004
19. Allocation to revenue reserves			25,000,000.00	15,000
a) Legal reserve		25,000,000.00		15,000
b) Other revenue reserves		0.00		0
20. Unappropriated profit			67,107,638.53	46,705